

<https://evnexomart.in/>

EV NEXO MART™ © HYDRONE2VMOBILITY PRIVATE LIMITED

CATALOGUE • COORDINATE • CONFIRM — EV COMPONENTS & PARTS



Catalogue, Coordinate & Confirm the Supply of EV Components and Parts via our Platform.

Let's power the EV revolution – together.



GREENER ROADS START HERE



EV NEXO MART™ © HydronE2VMobility Private Limited is an e-commerce platform built exclusively for EV parts, components, and accessories distributors.



Our mission is to accelerate EV adoption by making reliable components accessible and affordable across the country.

Key Objective:



Our objective is to build a low-risk, scalable, and OEM-friendly ecosystem for EV components.

This collaboration allows you to focus on manufacturing and supply, while we handle visibility, coordination, and customer engagement.

WHAT THE MODEL IS:

- A non-marketplace, B2B-assisted supply model
- Your products are catalogued and showcased on our platform for visibility and discovery
- No online retail selling, no bulk inventory, and no price wars
- Orders are processed only after mutual confirmation



Non-Marketplace Model

A B2B-assisted supply model that is not a marketplace.



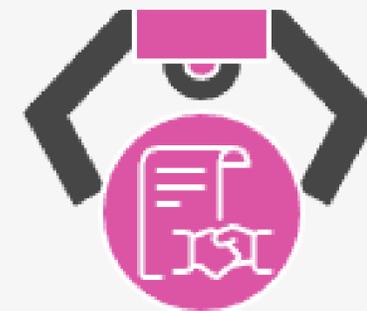
Product Cataloguing

Products are catalogued and showcased on the platform for visibility.



No Online Selling

No online retail selling, no bulk inventory, and no price wars.



Order Confirmation

Orders are processed only after mutual confirmation between parties.



HOW IT WORKS:

- We list your EV components and parts as a technical catalogue with specifications and applications
- Customers submit enquiries instead of placing direct online orders
- Our team validates customer requirements and coordinates with you on availability, pricing, and timelines
- Orders are confirmed through quotation, payment, or purchase order
- Upon confirmation, products are dispatched directly from your warehouse to the customer
- EV Nexo Mart remains the single point of coordination throughout the process

Your Role (OEM).

- Manufacture and supply products
- Confirm availability, pricing, and delivery timelines
- Dispatch products directly to the end customer
- Provide warranty and technical specifications

Our Role (EV Nexo Mart / Hydron E2V Mobility).

- Catalogue and promote your products on our platform
- Manage customer enquiries and requirement validation
- Coordinate commercial confirmation and order flow
- Handle customer communication and support coordination

COMMERCIAL STRUCTURE:

- No upfront cost to list or showcase products
- Orders are confirmed before payment and dispatch
- We make payment to you prior to dispatch
- Pilot phase of 4 months at no platform fee
- Post-pilot, a small service fee can be discussed based on volume



No Upfront Cost

No cost to list or showcase products on the platform.



Orders Confirmed

Orders are confirmed before payment and dispatch.



Payment Prior to Dispatch

Payment is made to you prior to dispatching the order.



Pilot Phase

Pilot phase of 4 months at no platform fee.



Service Fee

Post-pilot, a small service fee can be discussed based on volume.

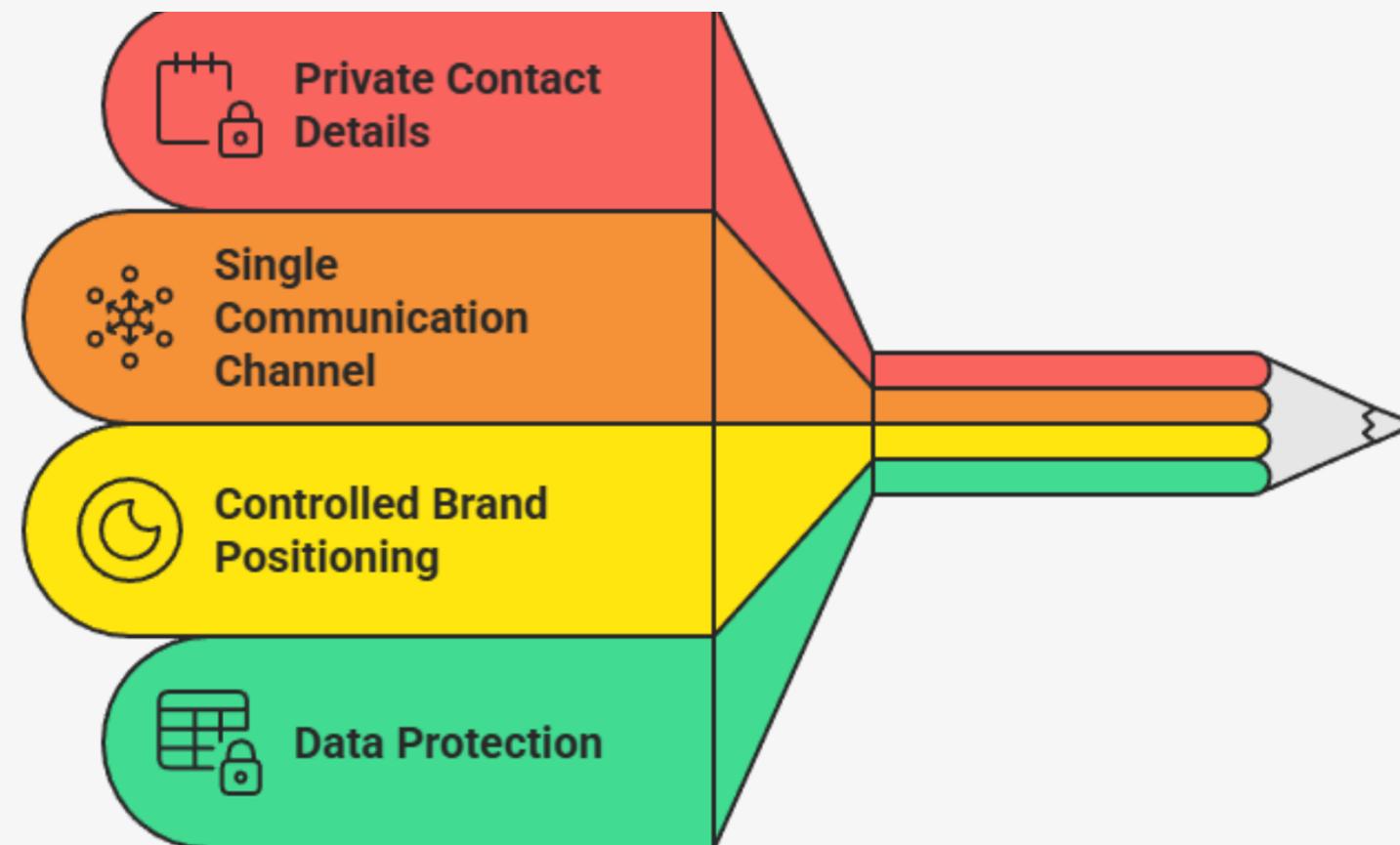
WHY THIS MODEL WORKS FOR OEMS?

- No inventory or logistics risk.
- No vendor dashboards or platform management.
- No direct customer handling required.
- Controlled pricing and brand representation.
- Predictable, PO-based order flow.
- Expansion into new B2B customer segments.



DATA & BRAND PROTECTION:

- Your contact details and pricing are not publicly displayed
- All customer communication flows through a single channel
- Brand positioning is maintained through controlled listings
- Customer data is protected and not shared without consent

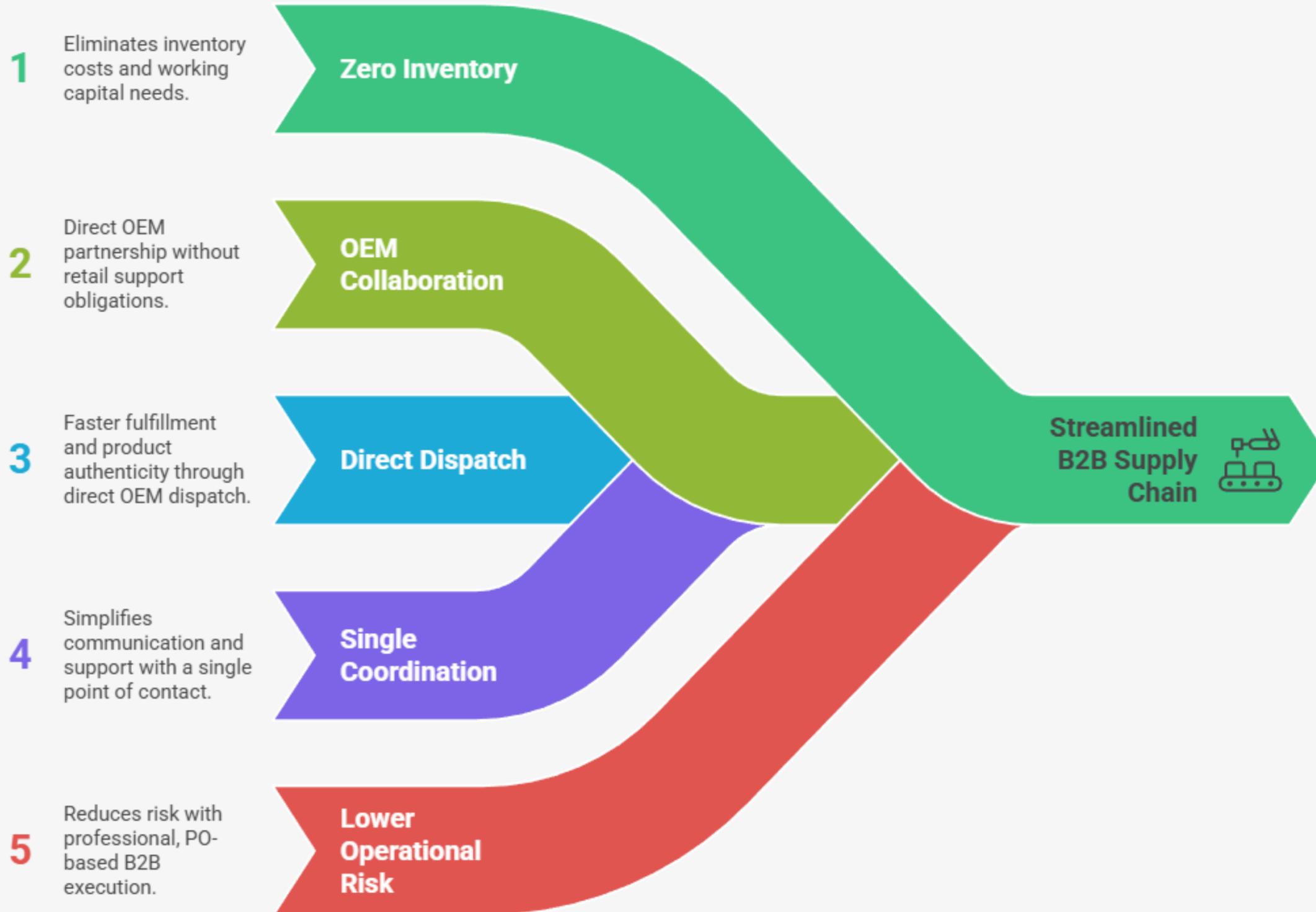




WHAT YOU GET:

- Zero bulk inventory requirement and reduced working capital exposure
- OEM-friendly collaboration without dashboards, listings, or retail support obligations
- Direct dispatch from OEM, ensuring faster fulfilment and product authenticity
- Single point of coordination for customers, simplifying communication and support
- Lower operational risk with professional, PO-based B2B execution.

Building a Seamless B2B Supply Chain



● **WHAT YOU WILL GET:**



DIGITAL PRESENCE:

- Gain access to our growing sales network, both online and offline.
- Product listing on our e-commerce platform with SEO optimization for maximum reach.
- 24/7 support to help you manage and grow your online presence easily.

● WHAT YOU WILL GET:



SALES AND GROWTH ASSISTANCE:

- Dedicated sales and delivery support to help you reach EV garages, retrofiters, universities, and institutes across India.
- Regular tracking of product performance and recommendations for improvement.
- Insights on best-performing products and upcoming market trends to boost your revenue.

Our goal is to help you increase your sales and grow your business.

● **WHAT YOU WILL GET:**



PRODUCT AND INVENTORY CONTROL:

- Full cloud-based control over your inventory and order management.
- Predictive insights for upcoming order demands.
- Support for bulk orders and implementation of lean production practices to minimize waste and optimize efficiency.

● WHAT YOU WILL GET:



CUSTOMER RELATIONSHIP MANAGEMENT:

We have an exceptionally supportive and outstanding team that offers 14 hours of customer support every day, utilizing CRM software.

- Dedicated 14-hour customer support every day.
- Real-time feedback monitoring to evaluate product demand and customer satisfaction.
- Actionable insights to improve product quality and market positioning.

● FUTURE ASSISTANCE AND ADVANTAGES:

- Gradual increase in product visibility and demand generation
- Opportunity for white-label or co-branded offerings
- Project-based deployments for labs, institutions, and fleets
- Addition of training, installation, and after-sales services
- Long-term potential to move select products to direct sales models



Initial Launch

Limited visibility and demand

Visibility & Demand

Gradual increase in product awareness

White-Labeling

Co-branded offerings for partners

Project Deployments

Labs, institutions, and fleets

Added Services

Training, installation, and support

Direct Sales

Long-term potential for direct sales

EV Nexo Mart Partnership Terms

- All transactions follow quotation and purchase-order workflows
- Dispatch timelines and terms agreed before confirmation
- Warranty and compliance governed by OEM policies
- EV Nexo Mart acts as a coordination and facilitation partner
- Mutual agreement required for any changes or cancellations



Transaction Workflow

All transactions follow quotation and purchase-order workflows.

Dispatch timelines and terms are agreed before confirmation.

Dispatch Timelines



Warranty and Compliance

Warranty and compliance are governed by OEM policies.

EV Nexo Mart acts as a coordination and facilitation partner.

Coordination Partner



Mutual Agreement

Mutual agreement is required for any changes or cancellations.

RULES AND REGULATIONS :

**TAKE THE FIRST STEP WITH US,
AND WE'LL TAKE YOU THE
DISTANCE.**



<https://evnexomart.in/>
www.hydrone2vmobility.com

THANKYOU



GREENER ROADS START HERE

